

ICE BREAKERS HOW TO GET ANY PROSPECT TO BEG YOU FOR A PRESENTATION MLM NETWORK MARKETING BOOK 1

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[Ice Breakers How To Get Any Prospect To Beg You For A Presentation Mlm Network Marketing Book 1](#)

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Obviously, this is one of the first things you should do on 1-1 presentations. Unless, of course, you already know each other, then reintroducing yourself is silly. But if you're meeting a new acquaintance, always be proactive when introducing yourself. It's in your best interest for your prospect to warm up to you before your pitch or presentation.

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Ice Breakers! How To Get Any Prospect To Beg You For A Presentation (MLM & Network Marketing Book 1) eBook: Schreiter, Tom "Big Al": Amazon.ca: Kindle Store

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You've heard the old, "If you were stranded on a desert island what one book would you have with you?" Well, find out! It could be books, music, food, etc. Again, a silly ice breaker, but a real way to better know the people on your team. 8. What Annoys You? Ask each person to reveal the personality trait that is most irritating to them. It's good for a laugh, though you might fear it ...

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[?Tom "Big Al" Schreiter on Apple Books](#)

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Ice Breakers! How To Get Any Prospect To Beg You For A Presentation; By: Tom "Big Al" Schreiter Narrated by: Dan Culhane Length: 1 hr and 37 mins Unabridged Overall 4.5 out of 5 stars 1,284 Performance 4.5 out of 5 stars 1,048 Story 4.5 out of 5 stars 1,045 You can turn any warm or cold prospect into a hot prospect, wanting to know all about your business. How? By learning how to effectively ...

[Tom "Big Al" Schreiter Quotes \(Author of The ...](#)

The two-minute story is the ultimate presentation to network marketing prospects. When our prospects see the big picture, they make decisions immediately. No more "I need to think it over" objections. In less than two minutes, our prospects will move forward, ready to join. This presentation requires no flipcharts, videos, research reports, testimonials, PowerPoint slides, or graphics. All it ...

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